



Furniture Sales & Marketing Executives –

Job Description

Responsibilities/ Duties:

- Providing warm reception to the clients, taking them through our products and service.
- Assisting in the co-ordination and planning of events, promotional programs, workshops or any other activity aimed at increasing Furniture Elegance sales.
- Meet monthly sales targets set by the management.
- Participate in relevant Furniture trade shows and conventions.
- Follow up on prospective clients through calls, emails and visits.
- Assisting in debt collection in assigned accounts/regions from existing clients.
- Intelligence gathering on both customers and competitors & consistently giving feedback to the Sales Manager on Furniture.
- Other duties as assigned, essential or otherwise.



QUALIFICATIONS

<p>Education</p>	<p>KSCE c+ and above. Bachelor’s degree in BCOM or BBAM Specializing in Sales and Marketing or diploma in sales and marketing or any other relevant business course.</p>
<p>Professional Experience</p>	<ul style="list-style-type: none"> • At least 6months -1 year working experience in sales and marketing. • We also encourage students in their final year of study to apply.
<p>Personal attributes</p>	<ul style="list-style-type: none"> • Excellent communication – interpersonal, organizational, good research skills. • Ability to work under pressure. • Trainable. • Good interpersonal skills. • Ability to work in a team. • Ability to prioritize effectively. • Completely trustworthy with company equipment and resources.

How to Apply

All interested candidates should submit a cover letter and CV to hr@elegance.co.ke or drop in our offices at Paramount Plaza under the subject-line “Furniture Sales and Marketing Executives” no later than 5.00pm, 15th August 2016. ONLY shortlisted candidates will be contacted.