

DELTAR PROPERTY LTD INTERNSHIP OPPORTUNITY

Deltar Property Ltd is having exiting career opportunities in their Sales Department. The role entails selling and marketing the company's products.

Qualifications for the Sales Job

1. A Diploma/a degree in any business related field from a recognized institution.
2. At least B in KCSE
3. Computer Literate
4. MUST BE 23 YRS AND ABOVE
5. Residing in or within Nairobi
6. No criminal record
7. 1 year sales experience will be an added advantage

Skills, Knowledge and Competencies

1. Presentation and negotiation skills.
2. Strong Communication skills with strong business-related knowledge
3. Capability to explain issues to clients in a well-structured and clear manner
4. Attention to detail
5. Responsible and Committed
6. Fast thinker, creative and solution oriented.
7. Excellent interpersonal skills and rapport with clients and other stakeholders
8. Ability to work remotely
9. Confident, persistent, focused and determined
10. Highly self-motivated and ambitious
11. Willingness to work long or irregular hours
12. Hard-working, organized, and able to deal with the pressure of delivering fast

Responsibilities

1. Seek select, recruit and advice prospective clients on the company's products.
2. Advise clients on how to minimize risks
3. Provide excellent service to new and existing customers
4. Maintain regular contact with customers
5. Write reports, records daily sales activities and provide daily sales reports to the Sales Manager
6. Attend weekly team meetings and regular product and customer service training.

General Information

1. Salary range: Unpaid Internship
2. Additional information: Not specified
3. Contract type: temporary
4. Job type: Full Time
5. Location: Nairobi
6. Area of work: Sales, marketing, promotion
7. Seniority: Basic level (worker)

If you meet the above qualification, send your CV to careers@ku.ac.ke before **Wednesday 18th July, 2018**